



## **Sunil Sayal**

Regional CFO, Nokia Siemens Network

Sunil's tryst with the Finance functions spans over a period of twenty seven years and is equally balanced between some well known Indian names and Global ones. He has worked in different facets of the Finance function starting with organizations like, Voltas, HCL Group the Ranbaxy Group and Ericsson where he spent fourteen years. Currently he is the CFO for Region India at Nokia Siemens Network.

During his twenty seven years he has worked not only in the various arms of the Finance function, like Taxation, Treasury, Corporate Finance, Corporate Affairs, Strategy & Planning but also in allied areas like Commercial and Procurement.

He has spent the last 15 years in the Telecom Industry on the Vendor side starting from 1998 and has been a part of its evolution in India starting from its infancy to the present era.

In this era, he has played a major role in developing Business and Commercial Models for the present day Managed Capacity, Managed Services and "Pay as you Grow" kind of Contracts. International and Domestic Fiscal Arenas are a familiar turf and he has been engaged in defending successfully the various fiscal battles which the Telecom industry had to engage in with the authorities given the nature of this sunrise industry.

Sunil has been a regular on various panels organized by the financial media and Consulting firms sharing his views on topics of current interest to the industry. He is the Chairman of the Finance Committee of DMA since 2010. He is also associated with a famous NGO in Udaipur advising them on financial matters

Twice, during 2011 and 2012, he was selected by an eminent panel consisting of well known Corporate personalities as one of the Top 100 Finance Professionals in the country an annual exercise organized by CFO India. The areas of recognition were Financial Control & Governance in 2011 and Use of Technology in Finance & Accounting in 2012.

Born in 1961, Sunil is an alumni of SRCC, University of Delhi. He is a Fellow Member of the Institute of Chartered Accountants of India and the Institute of Company Secretaries of India. He also holds a Bachelors degree in Law from the Delhi University.

He is married and has two school/college going children. He is fond of playing Tennis and believes in Yoga as a stress buster.